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**MEP**  
**GIANTS**  
**2010**

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# MEP GIANTS 2010

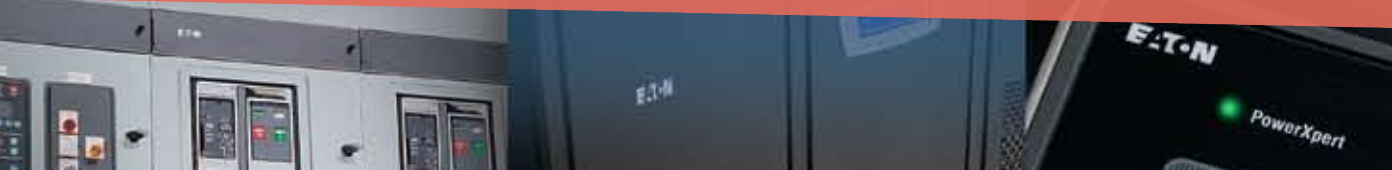
## MEP GIANTS BY THE NUMBERS

- Total gross revenue of all MEP Giants for 2010 fiscal year (million): \$17,424.68
- Average total revenue of the MEP Giants (million): \$229.30
- Total MEP design revenue of all MEP Giants for 2010 fiscal year (million): \$3,241.36
- Average MEP design revenue of the MEP Giants (million): \$42.65
- MEP Giants employ: 26,514 full-time engineers; 11,055 MEP engineers; and 3,257 LEED APs
- 66% of the MEP Giants firms subcontract acoustics design to other firms
- 21% of the MEP Giants firms have merged with or acquired another firm in the past year
- MEP Giants firms submitted 1,499 projects for USGBC LEED certification
- MEP Giants firms submitted 231 projects for U.S. EPA ENERGY STAR Buildings label
- 79% of the MEP Giants firms said their biggest corporate challenge during the previous fiscal year was the economy's impact on the construction market
- 17% of the MEP Giants firms are employee owned
- 7% of the MEP Giants firms are public companies
- 76% of the MEP Giants firms are private companies
- 71% of the MEP Giants firms provide Cx services
- 21% of the MEP Giants firms attribute more than 50% of their revenue to renovation and retrofit

Power Distribution

Power Quality

Power Management



# GIANTS INDEX

FIRM NAME	RANK	FIRM NAME	RANK
Affiliated Engineers Inc.	8	Matrix Technologies Inc.	66
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Bala Consulting Engineers Inc.	72	Newcomb & Boyd	31
Birdsall Services Group Inc.	54	O'Dea, Lynch, Abbattista Consulting Engineers	64
Bridgers & Paxton Consulting Engineers Inc.	35	Optimation Technology Inc.	24
Brinjac Engineering	63	P2S Engineering Inc.	42
BSA LifeStructures	37	PageSoutherlandPage	28
Burns & McDonnell	2	Parsons Brinckerhoff	3
Cannon Design	11	Paulus, Sokolowski and Sartor LLC	68
ccrd partners	21	Peter Basso Assocs. Inc.	49
CJL Engineering	46	POWER Engineers	40
CMTA Inc.	45	PWI Engineering	67
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E M C Engineers Inc.	43	R.A. Kamm & Assocs. Inc. dba Kamm Consulting Inc.	74
Ellerbe Becket Inc. , an AECOM Company	39	RDK Engineers	27
Environmental Systems Design Inc.	17	Redding Linden Burr Inc.	71
Erdman Anthony	65	Rist-Frost-Shumway Engineering	61
EwingCole	29	Ross & Baruzzini Inc.	59
EYP Architecture & Engineering	32	Salas O'Brien Engineers Inc. DBA Salas O'Brien	52
Gannett Fleming Inc.	47	Sebesta Blomberg	19
Genesis Engineers Inc.	50	Spectrum Engineers	55
GHT Ltd.	38	SSOE Group	7
Goetting & Assocs. Inc.	57	Stantec Inc.	4
GRW	69	STV Group Inc.	25
H.F. Lenz Co.	33	Syska Hennessy Group	6
HDR Architecture Inc.	5	Teng & Assocs. Inc.	75
Heapy Engineering	30	The Benham Companies LLC (Benham)	9
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Korda/Nemeth Engineering Inc.	62	Wick Fisher White	53
M.E. GROUP / design+green	56	Wiley Wilson	36
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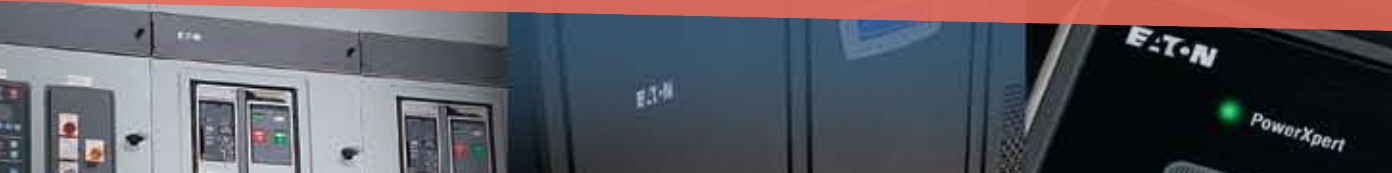
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2010 RANK	FIRM NAME	OWNERSHIP TYPE	TOTAL GROSS REVENUE FOR FISCAL YEAR (\$)	TOTAL MPE REVENUE
1	URS Corp.	Public	9,249,000,000	780,000,000
2	Burns & McDonnell	Employee-owned	1,097,000,000	592,000,000
3	Parsons Brinckerhoff	Public	2,069,918,691	145,000,000
4	Stantec Inc.	Public	1,337,481,200	144,203,799
5	HDR Architecture Inc.	Employee-owned	344,700,000	127,500,000
6	Syska Hennessy Group	Employee-owned	93,300,000	93,300,000
7	SSOE Group	Private	125,380,000	87,766,000
8	Affiliated Engineers Inc.	Private	86,744,000	76,882,000
9	The Benham Companies LLC (Benham)	Private	275,652,956	60,643,650
10	Henderson Engineers Inc.	Private	57,200,000	54,200,000
11	Cannon Design	Private	171,610,000	53,000,000
12	X-nth	Public	51,929,616	51,929,616
13	Middough Inc.	Private	95,000,000	42,000,000
14	KJWW Engineering Consultants	Employee-owned	48,533,402	40,911,662
15	TMAD TAYLOR & GAINES	Private	59,066,242	39,574,382
16	TLC Engineering for Architecture	Private	39,979,382	37,558,856
17	Environmental Systems Design Inc.	Private	36,100,000	36,100,000
18	KlingStubbins	Private	93,800,000	34,706,000
19	Sebesta Blomberg	Employee-owned	32,110,000	32,110,000
20	M-E Engineers Inc.	Private	29,500,000	29,500,000
21	ccrd partners	Private	29,000,000	29,000,000
22	Alfa Tech Consulting Enterprises	Private	43,000,000	28,000,000
23	M/E Engineering, PC	Private	24,490,000	24,240,000
24	Optimation Technology Inc.	Private	32,000,000	24,000,000
25	STV Group Inc.	Employee-owned	303,103,000	23,900,000
26	R. G. Vanderweil LLP	Private	27,255,000	23,735,000
27	RDK Engineers	Private	25,811,577	22,643,848
28	PageSoutherlandPage	Private	89,500,000	22,375,000
29	EwingCole	Private	65,417,000	21,587,000
30	Heapy Engineering	Private	21,502,119	21,502,119
31	Newcomb & Boyd	Private	24,805,653	19,918,338
32	EYP Architecture & Engineering	Private	65,130,000	19,538,000
33	H.F. Lenz Company	Private	21,990,000	19,400,000
34	Triad Consulting Engineers Inc.	Private	17,735,000	16,235,000
35	Bridgers & Paxton Consulting Engineers Inc.	Private	15,382,269	15,382,269
36	Wiley Wilson	Employee-owned	26,700,000	15,000,000
37	BSA LifeStructures	Private	40,314,000	14,916,180
38	GHT Ltd.	Private	14,879,710	14,840,239

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www.esdesign.com	175 West Jackson Blvd., Chicago, IL 60604
www.klingstubbins.com	2301 Chestnut St., Philadelphia, PA 19103
www.sebesta.com	2381 Rosegate, Roseville, MN 55113
www.me-engineers.com	10055 West 43rd Ave., Wheat Ridge, CO 80033
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www.eypae.com	412 Broadway, Albany, NY 12207
www.hflenz.com	1407 Scalp Ave., Johnstown, PA 15904
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www.bpce.com	4600-C Montgomery Blvd. NE, Albuquerque, NM 87109
www.wileywilson.com	127 Nationwide Dr., Lynchburg, VA 24502-4272
www.bsalfeststructures.com	9365 Counselors Row, Indianapolis, IN 46240
www.ghtltd.com	1010 N Glebe Rd., Ste. 200, Arlington, VA 22201

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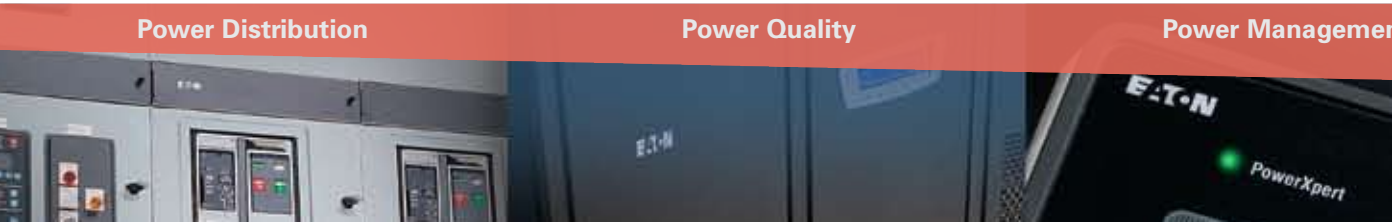
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2010 RANK	FIRM NAME	OWNERSHIP TYPE	TOTAL GROSS REVENUE FOR FISCAL YEAR (\$)	TOTAL MEMP REVENUE
39	Ellerbe Becket Inc. , an AECOM Company	Public	103,557,806	14,369,697
40	POWER Engineers	Employee-owned	198,300,000	14,231,256
41	The RMH Group Inc.	Private	13,800,000	13,800,000
42	P2S Engineering Inc.	Private	15,780,187	13,647,130
43	E M C Engineers Inc.	Private	20,095,000	13,500,000
44	Westlake Reed Leskosky	Private	25,400,000	12,600,000
45	CMTA Inc.	Employee-owned	12,259,000	12,259,000
46	CJL Engineering	Private	11,700,000	11,700,000
47	Gannett Fleming Inc.	Private	286,530,000	11,565,000
48	James Posey Assocs. Inc.	Private	11,400,000	11,400,000
49	Peter Basso Assocs. Inc.	Employee-owned	11,000,000	11,000,000
50	Genesis Engineers Inc.	Private	24,200,000	10,500,000
51	Jordan & Skala Engineers Inc.	Private	11,845,000	9,495,034
52	Salas O'Brien Engineers Inc. DBA Salas O'Brien	Private	10,875,000	9,243,750
53	Wick Fisher White	Private	10,000,000	9,000,000
54	Birdsall Services Group Inc.	Private	55,000,000	8,200,000
55	Spectrum Engineers	Private	8,075,292	8,075,292
56	M.E. GROUP / design+green	Employee-owned	7,980,000	7,980,000
57	Goetting & Assocs. Inc.	Private	7,858,413	7,858,413
58	Dynamix Engineering Ltd.	Private	7,840,851	7,840,851
59	Ross & Baruzzini Inc.	Private	18,609,840	7,500,000
60	Kohrs Lonnemann Heil Engineers, PSC	Private	8,874,815	7,366,096
61	Rist-Frost-Shumway Engineering	Private	7,800,000	7,000,000
62	Korda/Nemeth Engineering Inc.	Private	11,280,000	6,838,000
63	Brinjac Engineering	Private	10,334,834	6,376,592
64	O'Dea, Lynch, Abbattista Consulting Engineers	Private	6,151,046	6,151,046
65	Erdman Anthony	Employee-owned	36,476,000	6,111,000
66	Matrix Technologies Inc.	Private	19,200,000	5,760,000
67	PWI Engineering	Private	5,700,000	5,700,000
68	Paulus, Sokolowski and Sartor LLC	Private	26,300,000	5,400,000
69	GRW	Employee-owned	33,405,000	5,100,000
70	Baird, Hampton, & Brown Inc.	Private	7,600,000	4,560,000
71	Redding Linden Burr Inc.	Private	4,429,483	4,429,483
72	Bala Consulting Engineers Inc.	Private	9,500,000	4,400,000
73	The Rock Brook Consulting Group	Private	4,000,000	4,000,000
74	R.A. Kamm & Assocs. Inc. dba Kamm Consulting Inc.	Private	3,800,000	3,800,000
75	Teng & Assocs. Inc.	Private	68,706,425	3,500,000
76	Innovative Engineering Inc.	Private	7,000,000	1,500,000



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www.therockbrook.com	2351 US Highway 130, Ste. 2, PO Box 900, Dayton, NJ 08810-0900
www.kammconsulting.com	1407 West Newport Center Dr., Deerfield Beach, FL 33442
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**World class support.** Eaton offers a full range of power management solutions, both for new construction and the modernization of existing construction. We are committed to helping you achieve your greatest potential, and rise to a whole new level of success.



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# above the Rest

Power distribution

Electrical services

Power quality

Control and automation

Power management

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# to the Challenge



## Power Distribution

### Power delivered where and when it is needed.

Eaton offers a complete line of customizable power distribution products such as circuit breakers, switchgear, panelboards and switchboards. Our power distribution products allow you to design electrical systems that are reliable, efficient and safe.



## Power Quality

### Reliable, efficient systems.

Eaton knows that in order to be successful, data center and facility systems need to be running 24/7. This is why Eaton's wide range of power quality solutions—such as our UPS products—are designed to ensure consistent uptime and 99% efficiency with our exclusive Energy Saver System.



## Energy Management

### Increased efficiency.

Eaton's Power Xpert® Meters and Software provide the vital information needed to manage an organization's power and energy systems, provide early warning of impending problems, and reduce energy costs.



## Control and Automation

### Reliability in process performance.

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**Eaton now offers BIM models for a wide range of our electrical distribution products.**



Models for configurable products like panelboards, transformers and Automatic Transfer Switches can be downloaded by visiting [Eaton.com/consultants](http://Eaton.com/consultants) and following the link to BIM. Models for our highly engineered products like switchboards, LV and MV switchgear, and MV motor control can be attained by contacting your local Eaton sales office.

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# Products and Services that Go Above and Beyond

For more than a century, Eaton has been leading the industry in the creation of new and innovative products. As the needs and demands of electrical power systems change and grow, so does our portfolio of products. We've even extended our reach beyond traditional energy, providing solutions that harness solar and wind power, and ultimately result in greater sustainability.

Eaton provides this level of innovation to a growing number of markets, including Water Wastewater, Universities, Schools, Hospitals, Government Facilities, Industrials and Renewable Power installations. Working closely with you, we're able to identify power management solutions to make the systems you design more reliable, efficient and safe.

Eaton can also help you achieve the sustainability requirements being set for electrical systems. We provide solutions that will help qualify the buildings you work on for Leadership in Energy and Environmental Design® (LEED) credits through the U.S. Green Building Council®. And Eaton's Engineering Services & Systems engineers are available to assist your efforts at your customer's facilities through a complete range of on-site services including: retrofits, modernization, analysis and emergency services.

Working closely with you, we can take the complexity out of power management. Together, we can meet every challenge and help you rise above the rest. To learn more about Eaton, visit [Eaton.com/consultants](http://Eaton.com/consultants).

# Reliability Efficiency Safety



Doug Dillie

Industry Manager -  
Electrical Consultants

## Congratulations to our MEP Giants Winners

Eaton Corporation is proud to once again sponsor *Consulting-Specifying Engineer's* Giants article. Congratulations to the firms listed as CSE's Giants. You are the ones who have risen to the challenges and who today stand above the rest.

Our companies are part of an industry that is constantly changing and evolving. By becoming a Giants, you've proved that you see change as an opportunity, not as an obstacle. At Eaton, we share this vision and are continually innovating our business to better serve and support you.

Eaton has a long history of excellence in the electrical business. Through the years, our "Consulting Application Guide" has been the leading design/application guide in the industry. Eaton's Consultant and Engineers website, [Eaton.com/consultants](http://Eaton.com/consultants), provides easy access to this resource as well as additional educational and application tools to help you design and specify complete electrical distribution systems.

Now Eaton can also provide complete BIM models for most of our standard products, as well as customized models for our 'engineered to order' products; including LV and MV switchgear, switchboards, MCCs and busway.

Eaton is committed to supporting the efforts of the consulting engineer in the marketplace. We have over 50 application engineers across the U.S. and dozens more around the globe that are dedicated to supporting your needs locally.

Once again, congratulations to this year's Giants on your success in Rising above the Rest. Eaton Corporation has been privileged to support you along the way, and we look forward to working with you in the future.

To contact us, call your local Eaton Application Engineer, visit us at [Eaton.com/consultants](http://Eaton.com/consultants) or send us an e-mail at [ConsultantSupportEG@eaton.com](mailto:ConsultantSupportEG@eaton.com).

Regards,  
Douglas A. Dillie  
Industry Manager, Electrical Consultants  
Eaton Corporation